KONSERVASI INDONESIA

VACANCY ADVERTISEMENT

Chief Executive Officer, Konservasi Indonesia

Konservasi Indonesia (KI) was established in September 2021 as a national foundation to continue the track record of Conservation International (CI) Indonesia, which closed its program operations in Indonesia in April 2022. As CI's main partner in Indonesia, KI builds on this track record to sustain the benefits of ongoing programs and deliver broader, long-term conservation impact. KI maintains an affiliate agreement with CI and operates as part of the global CI network.

POSITION SUMMARY - This position is based in Jakarta, Indonesia

The Chief Executive Officer, Indonesia (CEO Indonesia) leads KI and CI's strategy, delivery and impact in Indonesia, with a focus on delivering our strategy to conserve nature for the benefit of people, focusing on climate, oceans, and biodiversity. The CEO Indonesia develops and oversees the Indonesia strategy by identifying priorities, raising and allocating flexible funding resources, and representing KI/CI to internal and external partners, including high level decision-makers both internally within KI/CI, and externally with donor agencies, governments, and private sector leaders.

This position reports to the President and Chief Conservation Officer of Conservation International as well as to the Konservasi Indonesia Board, and is a member of CI's Leadership Team that is responsible for overseeing the organization's strategies and delivery.

RESPONSIBILITIES

- Develop and lead the implementation of KI/CI's strategy for Indonesia which includes delivering conservation and restoration impact with and for people; unlocking sustainable financing in iconic landscapes and seascapes to maximize nature as a climate solution, scale ocean conservation and conserve biodiversity while building nature-based livelihoods, building capacity and improving governance, and working with local communities and Indigenous peoples to conserve, sustainably manage and restore nature.
- Oversee the Indonesia Field Management Unit's operations team and ensure operational excellence including addressing inefficiencies; fully align operations team with the Indonesia legal framework as well as CI's policies, strategy, vision and goals.
- Oversee project and program design and ensure quality and alignment with KI/CI's vision and strategy, including oversight of programs funded by public and private donors, as well as climate initiatives and/or nature financing programs.
- Lead annual planning and budgeting for the Indonesia Field Management Unit in collaboration with KI and CI's Leadership team.
- Build and implement a multi-year plan to increase staff capacity to design and deliver high-quality conservation projects in compliance with KI/CI and donor requirements.
- Lead and manage the Indonesia Field Management Unit's Executive Management Team with a particular focus on accountability, delivery excellence, staff wellbeing as well as a culture of equity, inclusion and diversity.
- Manage Konservasi Indonesia's Board in compliance with local laws and regulations.
- Establish and maintain a culture of compassionate conservation that embraces human-centered design for conservation and supports local- and Indigenous-led conservation.
- Identify and pursue new resources for KI/CI's Indonesia strategy, and fundraise from individual, foundations, government, and corporate sources. Identify, cultivate, steward and solicit high-net worth private donors in partnership with KI/CI's development teams.
- Oversee public funding and corporate partnerships and ensure alignment with KI/CI's Southern Cross strategy and the Indonesia strategy.
- Communicate progress on regional strategies and action plans internally within KI/CI and externally through media, social media, and targeted communications.
- Represent CI's work in Indonesia and beyond, as well as with KI/CI board members and other KI/CI bodies to develop high impact partnerships with private sectors, governments, academia and other non-governmental organizations.
- Represent KI/CI with high level government officials and private sector leaders.

PEOPLE AND RESOURCE MANAGEMENT RESPONSIBILITIES

- Oversee KI budget and staff across the Indonesia Field Management Unit, including 6 direct reports.

QUALIFICATIONS

- A Master's/Postgraduate degree or equivalent and more than 15 years of broad conservation and/or natural resource management leadership, strategy development, and program management experience. Experience in the Indonesia is required.
- 5 or more years of experience in senior leadership.
- 7 or more years of experience managing teams of professional employees.
- Demonstrated ability to lead high impact conservation projects.
- Demonstrated success in influencing and communicating with national level authorities and private sector leaders.
- Ability to transform research and project results into practical decision-making tools and improved practices and policy for governments, private sector and civil society.
- A proven track record of identifying strategic issues and priorities, developing implementation teams and plans, and serving as the key decision-maker on programmatic, fundraising and operational issues.
- Advanced university degree in conservation and/or development, or related field, or significant equivalent expertise and experience.
- A proven track record of successful fundraising at the $1 million+ level.
- Excellent ability to work in a variety of cultural and political settings.
- Professional fluency in English.

Preferred

- A doctoral degree in conservation, natural resource management and/or development.
- Fluency in any local dialect of the many local language in Indonesia is beneficial.

WORKING CONDITIONS

- This position is based in Jakarta, where there is a KI Office.
- The position requires significant travel with up to 50% of time dedicated to travel throughout Indonesia and beyond for high level meetings and fundraising. Travel is conducted only when safe to do so and in accordance with CI policies and country-specific mandates or restrictions.

To apply for this position, please submit a resume and cover letter this link

Closing date for the application is **13 Nov 2026**
(Only short-listed candidates will be notified).