

Konservasi Indonesia is a national foundation established to support sustainable development in the country. We are the main partner of Conservation International in Indonesia.

We envision a healthy and prosperous Indonesia where biodiversity is valued and preserved. With offices and project sites across Indonesia, we promote a sustainable landscape-seascape approach and establish partnerships with multiple stakeholders across sectors and jurisdictions to deliver lasting impacts for people and nature in Indonesia.

*As we are constantly expanding, we are currently looking **Consultant** to fill the following Terms below:*

CONSULTANT (Individual)

Technical Assessment for the Establishment of the Banda Large-Scale Marine Protected Area (LSMPA)

Request for Proposals

Title: Technical Assessment for the Establishment of the Sumatra Large-Scale Marine Protected Area (LSMPA)

RFP No: 018/VI/02/2026

Date of Issuance: 2 June 2026

1. Background

Konservasi Indonesia, in partnership with the Ministry of Marine Affairs and Fisheries and the Blue Nature Alliance (BNA), is supporting the legal establishment and capacity development for a large-scale offshore Marine Protected Area (LSMPA): the Banda Sea LSMPA (126,645 km²). This BNA Phase 2 engagement focuses on scientific, technical, and stakeholder engagement processes leading to legal establishment, capacity building, and economic feasibility assessments.

2. Project Overview

Indonesia's commitment to the 30x45 marine protection target and the National Marine Protected Area (MPA) Vision 2030 emphasizes the need for well-planned, scientifically justified, and effectively managed marine protected areas. Within this national framework, the Ministry of Marine Affairs and Fisheries (MMAF), supported by Konservasi Indonesia (KI) and partners, is moving forward with the establishment of the Banda Large-Scale Marine Protected Area (LSMPA), covering the Banda Sea within Fisheries Management Area (WPPNRI) 714. This region hosts extensive and ecologically critical ecosystems—coral reefs, seagrass beds, mangroves, and deep-sea habitats—that support biodiversity, fisheries, and coastal livelihoods.

The technical assessment will serve as the foundation for delineating and designing the Banda LSMPA. It will focus on synthesizing existing biophysical, socio-economic, and spatial data to identify ecologically significant areas, evaluate human use patterns, and develop indicative zoning recommendations. The results of this assessment will guide subsequent legal, institutional, and management planning processes for the LSMPA.

3. Terms of Reference, Deliverables and Deliverables Schedule (See Attachment 2)



4. Submission Details

- a. Deadline. Proposals must be received no later than **(19 June 2026, 24:00 WIB)**. Late submissions will not be accepted. Proposals must be submitted via email to procurementKI@konservasi-id.org; All proposals are to be submitted following the guidelines listed in this RFP.
- b. Validity of bid. 120 days from the submission deadline
- c. Clarifications. Questions may be submitted to procurementKI@konservasi-id.org; by the specified date and time in the timeline below. The subject of the email must contain the RFP number and title of the RFP. KI will respond in writing to submitted clarifications by the date specified in the timeline below. Responses to questions that may be of common interest to all bidders will be posted to the KI website and/or communicated via email.
- d. Amendments. At any time prior to the deadline for submission of proposals, KI may, for any reason, modify the RFP documents by amendment which will be posted to the KI website and/or communicated via email.

5. Minimum Requirements

- a. Minimum of 10 years of professional experience in marine spatial planning, marine ecology, or environmental science, with proven expertise in conducting technical or biophysical assessments for MPAs or large-scale marine conservation initiatives in Indonesia.
- b. Demonstrated understanding in spatial data analysis, GIS-based modeling, and marine habitat mapping, including synthesis of secondary datasets (biophysical, socio-economic, and spatial use).
- c. Experience conducting ecological prioritization and/or connectivity analyses for MPA network design, including understanding of EBSAs (Ecologically or Biologically Significant Marine Areas)
- d. Proven ability to integrate biophysical, oceanographic, and socio-economic data into spatial planning frameworks.
- e. Familiarity with Indonesia's marine and fisheries governance frameworks, particularly *WPPNRI planning*, *MPA establishment procedures (Permen KP 31/2020)*, and *marine spatial planning (RZWP3K)*.
- f. Experience working collaboratively with MMAF, BRIN, and provincial governments on marine or spatial management projects.
- g. Strong analytical and writing skills, with demonstrated capacity to produce high-quality bilingual (English–Bahasa Indonesia) technical reports and maps.

6. Proposal Documents to Include

- a. Signed cover page on bidder's letterhead with the bidder's contact information.
- b. Signed Representation of Transparency, Integrity, Environmental and Social Responsibility (Attachment 1)
- c. Technical Proposal.
 - i. Corporate Capabilities, Experience, Past Performance, and 3 client references. Please include descriptions of similar projects or assignments and at least three client references.



- ii. Qualifications of Key Personnel. Please attach CVs that demonstrate how the team proposed meets the minimum requirements listed in section 5 (Minimum Requirements).
 - iii. Technical Approach, Methodology and Detailed Work Plan. The Technical Proposal should describe in detail how the bidder intends to carry out the requirements described in the Terms of Reference (Section 3).
 - d. Financial Proposal. Offerors shall use the cost proposal template (Attachment 3).
- 7. Evaluation Criteria** In evaluating proposals, KI will seek the best value for money considering the merits of the technical and cost proposals. Proposals will be evaluated using the following criteria:

Evaluation Criteria	Score (out of 100)
Is the proposed approach and methodology appropriate to the assignment and practical in the prevailing project circumstances? Does the proposed approach use the most economical way to maximize the quantity and quality of the data?	30
Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation to the project?	20
Does the bidder's past performance demonstrate recent proven experience doing similar work?	15
Does the bidder and the proposed personnel have the specific technical expertise for the assignment?	10
Cost: Costs proposed are reasonable and realistic, reflect a solid understanding of the assignment.	25

8. Proposal Timeline

RFP Issued	2 June 2026
Clarifications submitted to KI	12 June 2026
Clarifications provided to known bidders	16 June 2026
Complete proposals due to KI	19 June 2026
Final selection	26 June 2026

- 9. Resulting Award** KI anticipates entering into an agreement with the selected bidder by **(3 July 2026)**. Any resulting agreement will be subject to the terms and conditions of KI's Services Agreement. A model form of agreement can be provided upon request.

This RFP does not obligate KI to execute a contract, nor does it commit KI to pay any costs incurred in the preparation or submission of the proposals. Furthermore, KI reserves the right to reject any and all offers, if such action is considered to be in the best interest of KI. KI will, in its sole discretion, select the winning proposal and is not obligated to share individual evaluation results.

- 10. Confidentiality** All proprietary information provided by the bidder shall be treated as confidential and will not be shared with potential or actual applicants during the solicitation process. This includes

but is not limited to price quotations, cost proposals and technical proposals. KI may, but is not obliged to, post procurement awards on its public website after the solicitation process has concluded, and the contract has been awarded. KI's evaluation results are confidential, and applicant scoring will not be shared among bidders.

11. Code of Ethics All Offerors are expected to exercise the highest standards of conduct in preparing, submitting and if selected, eventually carrying out the specified work in accordance with KI's Code of Ethics. Konservasi Indonesia's reputation derives from our commitment to our values: Integrity, Respect, Courage, Optimism, Passion and Teamwork. KI's Code of Ethics (the "Code") provides guidance to KI employees, service providers, experts, interns, and volunteers in living KI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to. Any violation of the Code of Ethics, as well as concerns regarding the integrity of the procurement process and documents should be reported to KI via its Ethics Hotline at www.ci.ethicspoint.com.

12. Attachments:

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility

Attachment 2: Terms of Reference

Attachment 3: Cost Proposal Template

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility

RFP No. **018/VI/12/2026**

UEI Number (if applicable):

All Offerors are expected to exercise the highest standards of conduct in preparing, submitting and if selected, eventually carrying out the specified work in accordance with KI's Code of Ethics. KI's Code of Ethics provides guidance to KI employees, service providers, experts, interns, and volunteers in living KI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to. Any violations of the Code of Ethics should be reported to KI via its Ethics Hotline at www.ci.ethicspoint.com.

KI relies on the personal integrity, good judgment and common sense of all third parties acting on behalf, or providing services to the organization, to deal with issues not expressly addressed by the Code or as noted below.

I. With respect to KI's Code of Ethics, we certify:

- a. We understand and accept that KI, its contractual partners, grantees and other parties with whom we work are expected to commit to the highest standards of Transparency, Fairness, and Integrity in procurement.

II. With respect to social and environmental standards, we certify:

- a. We are committed to high standards of ethics and integrity and compliance with all applicable laws across our operations, including prohibition of actions that facilitate trafficking in persons, child labor, forced labor, sexual abuse, exploitation or harassment. We respect internationally proclaimed human rights and take no action that contributes to the infringement of human rights. We protect those who are most vulnerable to infringements of their rights and the ecosystems that sustain them.
- b. We fully respect and enforce the environmental and social standards recognized by the international community, including the fundamental conventions of International Labour Organization (ILO) and international conventions for the protection of the environment, in line with the laws and regulations applicable to the country where the contract is to be performed.

III. With respect to our eligibility and professional conduct, we certify:

- a. We are not and none of our affiliates [members, employees, contractors, subcontractors, and consultants] are in a state of bankruptcy, liquidation, legal settlement, termination of activity, or guilty of grave professional misconduct as determined by a regulatory body responsible for licensing and/or regulating the offeror's business
- b. We have not and will not engage in criminal or fraudulent acts. By a final judgment, we were not convicted in the last five years for offenses such as fraud or corruption, money laundering or professional misconduct.
- c. We are/were not involved in writing or recommending the terms of reference for this solicitation document.
- d. We have not engaged in any collusion or price fixing with other offerors.



- e. We have not made promises, offers, or grants, directly or indirectly to any KI employees involved in this procurement, or to any government official in relation to the contract to be performed, with the intention of unduly influencing a decision or receiving an improper advantage.
- f. We have taken no action nor will we take any action to limit or restrict access of other companies, organizations or individuals to participate in the competitive bidding process launched by KI.
- g. We have fulfilled our obligations relating to the payment of social security contributions or taxes in accordance with the legal provisions of the country where the contract is to be performed.
- h. We have not provided, and will take all reasonable steps to ensure that we do not and will not knowingly provide, material support or resources to any individual or entity that commits, attempts to commit, advocates, facilitates, or participates in terrorist acts, or has committed, attempted to commit, facilitate, or participated in terrorist acts, and we are compliant with all applicable Counter-Terrorist Financing and Anti-Money Laundering laws (including USA Patriot Act and U.S. Executive Order 13224).
- i. We certify that neither we nor our directors, officers, key employees or beneficial owners are included in any list of financial or economic sanctions, debarment or suspension adopted by the United States, United Nations, the European Union, the World Bank, or General Services Administration's List of Parties Excluded from Federal Procurement or Non-procurement programs in accordance with E.O.s 12549 and 12689, "Debarment and Suspension".

Name: _____

Signature: _____

Title: _____

Date: _____

Attachment 2: Terms of Reference

Terms of Reference (TOR)

Consultant Services: Technical Assessment for the Establishment of the Banda Large-Scale Marine Protected Area (LSMPA)

Time Duration Extension : July – November 2026
Due date : July 8, - November 31, 2026

1 Background & Rationale

Indonesia's commitment to the 30x45 marine protection target and the National Marine Protected Area (MPA) Vision 2030 emphasizes the need for well-planned, scientifically justified, and effectively managed marine protected areas. Within this national framework, the Ministry of Marine Affairs and Fisheries (MMAF), supported by Konservasi Indonesia (KI) and partners, is moving forward with the establishment of the Banda Large-Scale Marine Protected Area (LSMPA), covering Banda Sea region within Fisheries Management Area (WPPNRI) 714. This region hosts extensive and ecologically significant ecosystems, including coral reefs, seagrass beds, pelagic and deep-sea habitats, which support marine biodiversity, fisheries productivity, and the livelihoods of coastal communities across Maluku and surrounding islands.

The technical assessment will serve as the foundation for delineating and designing the Banda LSMPA. It will focus on synthesizing existing biophysical, socio-economic, and spatial data to identify ecologically significant areas, evaluate human use patterns, and develop indicative zoning recommendations. The results of this assessment will guide subsequent legal, institutional, and management planning processes for the LSMPA.

2 Purpose of the Assignment

To conduct a comprehensive technical assessment that integrates biophysical, socio-economic, and spatial analyses based primarily on secondary data, aimed at identifying priority areas, defining indicative zoning, and providing technical justification for the establishment of the Banda LSMPA.

3 Objectives

1. Compile and review existing biophysical, ecological, and socio-economic datasets relevant to the Banda Sea seascape.
2. Identify ecologically and biologically significant areas (EBSAs) and key habitats suitable for inclusion in the LSMPA.
3. Analyze socio-economic activities, pressures, and governance arrangements affecting marine resources.
4. Develop indicative zoning maps and spatial planning scenarios for LSMPA planning.
5. Provide technical justification and recommendations to support the legal and institutional framework for the LSMPA.



4 Geographic Scope

The assessment will cover the allocated Banda LSMPA in the Banda Sea region within Fisheries Management Area (WPPNRI) 714, potentially encompassing offshore and nearshore areas of Maluku, including surrounding small islands. Final boundaries and focal sites will be refined in coordination with MMAF and KI during the inception phase.

5 Scope of Work & Tasks

5.1 Inception & Work Planning

- Review relevant reports, datasets, and spatial layers (biophysical, socio-economic, and governance-related).
- Develop a detailed work plan, methodology, and data inventory, in coordination with KI/MMAF.
- Identify data gaps and propose approaches for spatial analysis and mapping.
- Present and validate the methodology during an Inception Meeting with KI and partners.

5.2 Biophysical and Ecological Assessment

- Compile and synthesize existing biophysical and ecological datasets, including deep-sea coral reefs, seamounts, deep-sea features, fisheries, and endangered, threatened, and protected (ETP) species.
- Evaluate ecosystem distribution, condition, and ecological connectivity to identify priority conservation areas within the seascape.
- Integrate ecological information with human-use and marine spatial planning datasets to assess potential overlaps, conflicts, and management compatibility.

5.3 Socio-Economic and Spatial Use Analysis

- Synthesize spatial and socio-economic data related to fisheries, shipping/marine transportation, tourism, mining and energy, and community resources use.
- Identify areas of overlap and potential interaction between ecologically significant areas and human activities
- Assess the potential socio-economic implications of LSMPA establishment, including opportunities, trade-offs, and implementation constraints.

5.4 Indicative Zoning and Spatial Modeling

- Coordinate with the GIS and technical teams in the development of indicative zoning maps and alternative spatial scenarios for the LSMPA.
- Support the classification of management zones based on ecological importance, resource use, and management objectives (e.g., core zones, sustainable use zones, and buffer zones).
- Contribute to the integration and interpretation of spatial analysis results for the development of a draft zoning proposal.

5.5 Stakeholder Consultation and Validation

- Coordinate consultations with key national and provincial stakeholders to review findings and draft zoning maps.
- Conduct mid-term and final validation workshops to ensure relevance and ownership of output.
- Document stakeholder feedback and incorporate into final deliverables.

5.6 Technical Report and Recommendations

- Prepare a comprehensive Technical Assessment Report including data synthesis, analysis results, maps, and technical justifications.
- Develop recommendations for ecological prioritization, spatial management, and next steps for LSMPA designation.
- Submit final maps and datasets in compatible GIS formats (e.g., shapefiles, GeoJSON).

6 Deliverables

Deliverable	Description	Timeline
Inception Report	Detailed work plan, methodology, data inventory, and stakeholder list	Week 2
Biophysical & Socio-Economic Analysis Report	Compilation and analysis of secondary data with preliminary mapping outputs	Week 6
Indicative Zoning and Spatial Scenarios	Draft zoning maps and spatial management options	Week 10
Draft Technical Assessment Report	Consolidated findings and draft recommendations	Week 14
Final Technical Assessment Report & Maps	Validated report, GIS datasets, and policy recommendations	Week 16

7 Qualifications of the Consultant

Essential Qualifications:

- Minimum of **10 years of professional experience** in **marine spatial planning, marine ecology, or environmental science**, with proven expertise in conducting **technical or biophysical assessments** for MPAs or large-scale marine conservation initiatives in Indonesia.
- Demonstrated understanding in **spatial data analysis, GIS-based modeling, and marine habitat mapping**, including synthesis of secondary datasets (biophysical, socio-economic, and spatial use).
- Experience conducting **ecological prioritization and/or connectivity analyses** for MPA network design, including understanding of **EBSAs (Ecologically or Biologically Significant Marine Areas)**
- Proven ability to integrate **biophysical, oceanographic, and socio-economic data** into spatial planning frameworks.



- Familiarity with **Indonesia’s marine and fisheries governance frameworks**, particularly *WPPNRI planning*, *MPA establishment procedures (Permen KP 31/2020)*, and *marine spatial planning (RZWP3K)*.
- Experience working collaboratively with **MMAF, BRIN, and provincial governments** on marine or spatial management projects.
- Strong analytical and writing skills, with demonstrated capacity to produce **high-quality bilingual (English–Bahasa Indonesia)** technical reports and maps.

Desirable Qualifications:

- Advanced degree (Master’s or Ph.D.) in **marine science, oceanography, spatial planning, or environmental management**.
- Demonstrated understanding of **deep-sea ecosystems, pelagic fisheries, and climate–ocean interactions** (e.g., upwelling, IOD, ENSO).
- Experience with **marine biodiversity data integration platforms** (e.g., OBIS, GBIF, or national SIMKEL/KKP databases).
- Familiarity with **Blue Economy principles, OECM frameworks, or ecosystem-based management (EBM)** approaches.

Experience in **facilitating technical validation workshops** and **multi-stakeholder consultations** for marine planning or conservation initiatives.

8 Data Management, Ethics & Quality Assurance

Ensure compliance with KI/BNA data governance and ethical standards. Maintain transparency, reproducibility, and secure data management. Document all assumptions, sources, and limitations clearly.

9 Meetings & Communication

Three (3) formal meetings: Inception, Progress, and Final Consultation. Additional technical clinics as needed. Provide bilingual decks and concise one-pagers for decision-makers at each milestone. All communications will be coordinated through the KI focal point.

10 Reporting Requirements & Language

All deliverables must be submitted in English and Bahasa Indonesia, including reports, annexes, data tables, and stakeholder summaries.



11 Budget & Payment

Milestone	Deliverable	Payment (%)
1	Inception Report	20%
2	Biophysical & Socio-Economic Analysis Report	25%
3	Draft Technical Assessment Report	25%
4	Final Technical Assessment Report & Maps	30%
Total		100%

12 Detail Budget Travel

Travel 1: travel to Maluku; Workshop				
A	Sosial Economic Survey Banda LSMPA			
1	Airticket from CGK-AMQ-CGK (return)	9,000,000	1	9,000,000
2	Local Transport	150,000	2	300,000
3	Airport Transfer (return)	600,000	1	600,000
4	Accommodation	980,000	3	2,940,000
5	Perdiem	550,000	4	2,200,000
GRAND TOTAL				15.040.000

Attachment 3: Cost Proposal Template

The cost proposal must be all-inclusive of profit, fees or taxes. Additional costs cannot be included after award, and revisions to proposed costs may not be made after submission unless expressly requested by CI should the offerors proposal be accepted. Nevertheless, for the purpose of the proposal, Offerors must provide a detailed budget showing major expense line items. Offers must show unit prices, quantities, and total price. All items, services, etc. must be clearly labeled and included in the total offered price. All cost information must be expressed in [IDR](#).

If selected, Offeror shall use its best efforts to minimize the financing of any taxes on goods and services, or the importation, manufacture, procurement or supply thereof. If Offeror is eligible to apply for refunds on taxes paid, Offeror shall do so. Any tax savings should be reflected in the total cost.

Cost Breakdown by Deliverable

Deliverable	Price (Lump Sum, All Inclusive)
Inception Report	20%
Biophysical & Socio-Economic Analysis Report	25%
Draft Technical Assessment Report	25%
Final Technical Assessment Report & Maps	30%

Cost Breakdown by Cost Component [\(example only\)](#)

Description	Unit of measure (day, month etc)	Total period of engagement	Unit cost/rate	Total Cost for the Period
Consultant 1				
Consultant 2				
Sub-total Personnel				
Travel Costs (if applicable)				
Other related Costs (please specify)				
Total Cost of Financial Proposal				