

## **Request for Proposal (RFP)**

**Title: Consultancy services on Total Economic Valuation and Sustainable Financing Pathways for the Integrated Management Plan (IMP) of Batang Toru**

**RFP No.:** 021/XII/17/2025

**Date of Issuance:** 17 December 2025

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### **I. Background and Justification**

The Batang Toru Forest Ecosystem (BTFE), located in North Sumatra, Indonesia, encompasses more than 240,000 hectares of forest across three regencies: South Tapanuli, North Tapanuli, and Central Tapanuli. This ecosystem represents the last remaining intact forest frontier in the province and serves as a critical habitat for globally and locally significant biodiversity, including the critically endangered Tapanuli orangutan, as well as other mammals such as the Sumatran tiger and pangolin. The region also contains valuable resources, including minerals, energy reserves, and agroforestry products such as coffee, rubber, benzoin, bananas, and cocoa, which support the livelihoods and well-being of approximately 300,911 residents across 196 villages within the area<sup>1</sup>.

This ecosystem also provides critical freshwater resources that support smallholder agriculture throughout the Tapanuli region, including agroforestry in upland areas and oil palm plantations in lowland zones. Furthermore, a 2021 study conducted by Conservation International (CI) found that water originating from BTFE helps maintain the peatland water levels in lowland areas, which is essential for minimizing fire risks and preventing carbon emissions.

The governance of BTFE is complex and characterized by limited coordination. Consequently, portions of the forest have become fragmented, reducing habitat for endangered wildlife and degrading vital ecosystem services. Establishing a long-term presence and fostering strong relationships with key stakeholders is therefore imperative.

Konservasi Indonesia (KI) has facilitated multi-stakeholder collaboration to enhance the protection and integrated management of BTFE. These collaborative efforts have resulted in several notable achievements, including:

- a) Advocacy with the Provincial Government of North Sumatra, resulting in the establishment of the Batang Toru Forest Ecosystem (BTFE) Protection and integrated management Working Group (POKJA), which brings together diverse stakeholders from government, the private sector, NGOs, and academia.
- b) Facilitation of POKJA in developing the Integrated Management Plan (IMP). This plan was formulated with contributions from local communities, forest management authorities, NGOs, producers, and other stakeholders. It serves as a strategic blueprint for achieving long-term outcomes in conservation, restoration, and sustainable management within BTFE.
- c) Facilitation of a study on sustainable financing mechanisms, which identified potential sustainable finance mechanisms to support the implementation of the IMP.

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<sup>1</sup> South Tapanuli District in Figure, 2023, Page 52; [Kabupaten Tapanuli Selatan Dalam Angka 2023 - Badan Pusat Statistik Kabupaten Tapanuli Selatan](#)

- d) Support for an integrated communication strategy aimed at delivering desired outcomes through well-planned and effective messaging related to BTFE.

Specifically, the sustainable financing mechanism is designed to reduce the dependency of conservation activities on a single funding source. Ideally, such financing should also provide economic incentives, enhance cost management efficiency, support the development of alternative livelihoods for local communities, and allocate resources for conservation initiatives.

To operate the Integrated Management Plan (IMP) and its associated Project Work Plan and Governance Framework through sustainable financing mechanisms, decision-makers require a credible economic assessment, ecosystem service valuation, and a multi-year sustainable financing strategy

## **II. Project Overview**

This study represents a follow-up to previous study recommendations on sustainable financing mechanisms. The findings of that earlier assessment provided the foundation for the Working Group (POKJA) to initiate the establishment of an intermediary institution in the form of a Regional Public Service Agency (BLUD).

The BLUD to be established will manage integrated financing for conservation, restoration, and sustainable livelihoods. Therefore, an accurate economic assessment and a comprehensive analysis of sustainable financing pathways are essential to support the protection and integrated management of the Batang Toru Ecosystem

## **III. Objectives**

The study will be carried out by a selected consultant with strong qualifications and relevant experience to ensure that its objectives are achieved effectively and on time.

### **The objectives of this study are as follows:**

- To assess the potential value of ecosystem services that can be generated through financing mechanisms in BTFE, by identifying and maximizing various ecosystem services within the area.
- To estimate the total cost requirements for programs/strategic priorities outlined in the Integrated Management Plan (IMP) over the long term.
- To identify, quantify, and develop implementable strategies for mobilizing potential financing sources from diverse mechanisms (e.g., Payments for Ecosystem Services [PES], carbon credits, eco-tourism, Corporate Social Responsibility [CSR], blended donor funding, green bonds, results-based climate finance, ecosystem-based fiscal instruments such as TAPE/TAKE, and allocated components of regional and national budgets, including electricity tax shares and revenue-sharing from export commodities such as palm oil, coffee, and cocoa).

- **Term of Reference, Deliverables, and deliverables schedule** ([This may include here](#) or as an attachment to the RFP, particularly if the terms of reference (See Attachment 2))

#### **IV. Submission Details**

- a. **Deadline.** Proposals must be received no later than December 24, 2025, at 16:00 Jakarta Time. Late submissions will not be accepted. Proposals must be submitted via email to: [zfadhli@konservasi-id.org](mailto:zfadhli@konservasi-id.org) cc to [jimansyah@konservasi-id.org](mailto:jimansyah@konservasi-id.org) [ewidyastuti@konservasi-id.org](mailto:ewidyastuti@konservasi-id.org) , [grantcontract@konservasi-id.org](mailto:grantcontract@konservasi-id.org). All proposals must be submitted in accordance with the guidelines listed in this RFP.
- b. **Validity of bid** 120 days from the submission deadline.
- c. **Clarification.** Questions may be submitted to [zfadhli@konservasi-id.org](mailto:zfadhli@konservasi-id.org) cc to [jimansyah@konservasi-id.org](mailto:jimansyah@konservasi-id.org), [ewidyastuti@konservasi-id.org](mailto:ewidyastuti@konservasi-id.org) and [grantcontract@konservasi-id.org](mailto:grantcontract@konservasi-id.org) by the specific date and time in the schedule below. The subject line of the email must include the RFP number and title of the RFP. KI will respond in writing to clarifications by the date specified in the schedule below. Responses to questions that may be of common interest to all bidders will be posted to the KI website and/or communicated via email.
- d. **Amendments.** At any time prior to the deadline for submission of proposals, KI may, for any reason, modify the RFP will be posted on the KI website and/or communicated via email.

#### **V. Qualification and Experience**

The successful applicant must demonstrate strong professional competency and hold relevant economic credential with extensive relevant experience, specifically, the applicant should meet the following requirement:

##### **A. Institution, Organization, or Team Composition:**

- Team Leader
- Team members with proven experience in conservation, investment and sustainable financing for conservation, biodiversity conservation, ecosystem restoration, and community empowerment, including facilitation of community-level discussions.

##### **B. Team Leader and Experts:**

- Demonstrated knowledge and experience in conservation, investment and sustainable financing for conservation, biodiversity conservation, ecosystem restoration, and community empowerment, including facilitation of community-level discussions.
- Proven ability and skills in presenting data and analysis.
- Strong communication and organizational skills.
- Experience working in the Batang Toru landscape.

- Expertise in developing agroforestry systems and community-based crop cultivation.
- Knowledge and experience in community-based restoration activities.
- Fluency in Bahasa Indonesia and proficiency in English, both spoken and written.

## **VI. Submission Guidelines and Proposal Format**

### **Proposal Document to include**

- Signed cover page on bidder's letterhead with contact information.
- Signed Representation of Transparency, Integrity, Environmental and Social Responsibility ([Attachment 1](#)).
- Proposals must be submitted in English or Indonesian.
- Each proposal must include the following components:
  - **Technical Proposal**
    - Corporate Capabilities, Experience, and Past Performance
      - Description of similar projects or assignments.
      - At least 3 client references.
    - Qualifications of Key Personnel
      - CVs demonstrating compliance with minimum requirements ([see Section V](#)).
    - Technical Approach, Methodology, and Detailed Work Plan
      - Detailed description of how requirements in Terms of Reference will be met ([see Section 3 or Attachment 2](#)).
      - Include any specific requirements and page limits if applicable.
  - **Financial Proposal**
    - Completed cost proposal template ([Attachment 3](#)).
- All proposals must be submitted online Deadline: Proposals must be submitted no later than 24 December 2025 at 16:00 WIB.
- Submission Method: Proposals must be submitted online to e-mail to: [zfadhli@konservasi-id.org](mailto:zfadhli@konservasi-id.org) cc to [jimansyah@konservasi-id.org](mailto:jimansyah@konservasi-id.org), [ewidyastuti@konservasi-id.org](mailto:ewidyastuti@konservasi-id.org) and [grantcontract@konservasi-id.org](mailto:grantcontract@konservasi-id.org)

## **VII. Evaluation Criteria**

In evaluating proposals, KI will seek the best value for money considering the merits of the technical and cost proposals. Proposals will be evaluated using the following criteria:



<b>Evaluation Criteria</b>	<b>Score</b>
The proposed methodology, framework, and work plan are aligned with the assigned tasks and the expected implementation of activities.	15%
The presentation is clear, systematically organized by activities, logically structured in planning, and demonstrates realism, effectiveness, and efficiency.	20%
Performance and prior work experience meet the minimum qualification requirements.	25%
The team and personnel possess the capacity and specialized technical expertise necessary to support the effective execution of the work.	20%
The proposed costs are realistic and reasonable, reflecting a strong understanding of the requirements for fulfilling the assigned tasks.	20%
Total	

### **VIII. Timeline**

RFP Issued	17 December 2025
Clarifications submitted to KI	22 December 2025
Clarifications provided to Known Bidders	24 December 2025
Complete proposals due to KI	02 January 2026
Final Selection	12 January 2026

### **IX. Resulting Award**

KI anticipates entering into an agreement with the selected bidder by 19 January 2026. Any resulting agreement will be subject to the terms and conditions of KI's Services Agreement. A model form of agreement can be provided upon request.

This RFP does not obligate KI to execute a contract, nor does it commit KI to pay any costs incurred in the preparation or submission of the proposals. Furthermore, KI reserves the right to reject any and all offers if such action is in the best interest of KI. KI will, in its sole discretion, select the winning proposal and is not obligated to share individual evaluation results.

### **X. Confidentiality**

All proprietary information provided by the bidder shall be treated as confidential and will not be shared with potential or actual applicants during the solicitation process. This includes, but is not limited to, price quotations, cost proposals, and technical proposals. KI may, but is not obliged to, post procurement awards on its public website after the solicitation process has concluded and the contract has been awarded. KI's evaluation results are confidential, and applicant scoring will not be shared among bidders.

## **XI. Code of Ethics**

All Offerors are expected to exercise the highest standards of conduct in preparing, submitting, and if selected, eventually carrying out the specified work in accordance with KI's Code of Ethics [for GCF-funded projects only, add: "and the Green Climate Fund's Policy on Prohibited Practices"]. Konservasi Indonesia's reputation derives from our commitment to our values: Integrity, Respect, Courage, Optimism, Passion, and Teamwork. KI's Code of Ethics (the "Code") provides guidance to KI employees, service providers, experts, interns, and volunteers in living KI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to. Any violation of the Code of Ethics, as well as concerns regarding the integrity of the procurement process and documents, should be reported to KI via its Ethics Hotline at [www.ci.ethicspoint.com](http://www.ci.ethicspoint.com).

## **XII. Attachments**

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility

Attachment 2: Terms of Reference

Attachment 3: Cost Proposal Template

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility  
RFP No. XXXXXXXX  
UEI Number (if applicable): XXX-XXX-XXX

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KI relies on the personal integrity, good judgment and common sense of all third parties acting on behalf, or providing services to the organization, to deal with issues not expressly addressed by the Code or as noted below.

**I. With respect to KI's Code of Ethics, we certify:**

- a. We understand and accept that KI, its contractual partners, grantees and other parties with whom we work are expected to commit to the highest standards of Transparency, Fairness, and Integrity in procurement.

**II. With respect to social and environmental standards, we certify:**

- a. We are committed to high standards of ethics and integrity and compliance with all applicable laws across our operations, including prohibition of actions that facilitate trafficking in persons, child labor, forced labor, sexual abuse, exploitation or harassment. We respect internationally proclaimed human rights and take no action that contributes to the infringement of human rights. We protect those who are most vulnerable to infringements of their rights and the ecosystems that sustain them.
- b. We fully respect and enforce the environmental and social standards recognized by the international community, including the fundamental conventions of International Labor Organization (ILO) and international conventions for the protection of the environment, in line with the laws and regulations applicable to the country where the contract is to be performed.

**III. With respect to our eligibility and professional conduct, we certify:**

- a. We are not and none of our affiliates [members, employees, contractors, subcontractors, and consultants] are in a state of bankruptcy, liquidation, legal settlement, termination of activity, or guilty of grave professional misconduct as determined by a regulatory body responsible for licensing and/or regulating the offeror's business



- b.** We have not and will not engage in criminal or fraudulent acts. By a final judgment, we were not convicted in the last five years for offenses such as fraud or corruption, money laundering or professional misconduct.
- c.** We are/were not involved in writing or recommending the terms of reference for this solicitation document.
- d.** We have not engaged in any collusion or price fixing with other offerors.
- e.** We have not made promises, offers, or grants, directly or indirectly to any KI employees involved in this procurement, or to any government official in relation to the contract to be performed, with the intention of unduly influencing a decision or receiving an improper advantage.
- f.** We have taken no action nor will we take any action to limit or restrict access of other companies, organizations or individuals to participate in the competitive bidding process launched by KI.
- g.** We have fulfilled our obligations relating to the payment of social security contributions or taxes in accordance with the legal provisions of the country where the contract is to be performed.
- h.** We have not provided, and will take all reasonable steps to ensure that we do not and will not knowingly provide, material support or resources to any individual or entity that commits, attempts to commit, advocates, facilitates, or participates in terrorist acts, or has committed, attempted to commit, facilitate, or participated in terrorist acts, and we are compliant with all applicable Counter-Terrorist Financing and Anti-Money Laundering laws (including USA Patriot Act and U.S. Executive Order 13224).
- i.** We certify that neither we nor our directors, officers, key employees or beneficial owners are included in any list of financial or economic sanctions, debarment or suspension adopted by the United States, United Nations, the European Union, the World Bank, or General Services Administration's List of Parties Excluded from Federal Procurement or Non-procurement programs in accordance with E.O.s 12549 and 12689, "Debarment and Suspension". [\[Include additional sanctions lists of the country of a public donor, if required by the donor.\]](#)

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_

Attachment 2: Terms of Reference

<b>Term of Reference</b>	
Study Title	: Economic Assessment and Sustainable Financing Pathways for the Integrated Management Plan (IMP) of the Batang Toru Forest Ecosystem (BTFE)
Period	: Januari 2026 – 30 Juni 2026
Charging Code	: 1003027 /P&G-BTFE/A1/40306
Konservasi Indonesia's team for the Study	: Zul Fadhli, Doni Latuperisa, Jeri Imansyah, Anurag Ramachandra

### **I. Background and Justification**

The Batang Toru Forest Ecosystem (BTFE), located in North Sumatra, Indonesia, encompasses more than 240,000 hectares of forest across three regencies: South Tapanuli, North Tapanuli, and Central Tapanuli. This ecosystem represents the last remaining intact forest frontier in the province and serves as a critical habitat for globally and locally significant biodiversity, including the critically endangered Tapanuli orangutan, as well as other mammals such as the Sumatran tiger and pangolin. The region also contains valuable resources, including minerals, energy reserves, and agroforestry products such as coffee, rubber, benzoin, bananas, and cocoa, which support the livelihoods and well-being of approximately 300,911 residents across 196 villages within the area<sup>2</sup>.

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Konservasi Indonesia (KI) has facilitated multi-stakeholder collaboration to enhance the protection and integrated management of BTFE. These collaborative efforts have resulted in several notable achievements, including:

- e) Advocacy with the Provincial Government of North Sumatra, resulting in the establishment of the Batang Toru Forest Ecosystem (BTFE) Protection and integrated management

<sup>2</sup> South Tapanuli District in Figure, 2023, Page 52; [Kabupaten Tapanuli Selatan Dalam Angka 2023 - Badan Pusat Statistik Kabupaten Tapanuli Selatan](#)

Working Group (POKJA), which brings together diverse stakeholders from government, the private sector, NGOs, and academia.

- f) Facilitation of POKJA in developing the Integrated Management Plan (IMP). This plan was formulated with contributions from local communities, forest management authorities, NGOs, producers, and other stakeholders. It serves as a strategic blueprint for achieving long-term outcomes in conservation, restoration, and sustainable management within BTFE.
- g) Facilitation of a study on sustainable financing mechanisms, which identified potential sustainable finance mechanisms to support the implementation of the IMP.
- h) Support for an integrated communication strategy aimed at delivering desired outcomes through well-planned and effective messaging related to BTFE.

Specifically, the sustainable financing mechanism is designed to reduce the dependency of conservation activities on a single funding source. Ideally, such financing should also provide economic incentives, enhance cost management efficiency, support the development of alternative livelihoods for local communities, and allocate resources for conservation initiatives.

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## **II. Project Overview**

This study represents a follow-up to previous study recommendations on sustainable financing mechanisms. The findings of that earlier assessment provided the foundation for the Working Group (POKJA) to initiate the establishment of an intermediary institution in the form of a Regional Public Service Agency (BLUD).

The BLUD to be established will manage integrated financing for conservation, restoration, and sustainable livelihoods. Therefore, an accurate economic assessment and a comprehensive analysis of sustainable financing pathways are essential to support the protection and integrated management of the Batang Toru Ecosystem

## **III. Study Objectives**

The study will be carried out by a selected consultant with strong qualifications and relevant experience to ensure that its objectives are achieved effectively and on time.

### **The objectives of this study are as follows:**

- To assess the potential value of ecosystem services that can be generated through financing mechanisms in BTFE, by identifying and maximizing various ecosystem services within the area.

- To estimate the total cost requirements for programs/strategic priorities outlined in the Integrated Management Plan (IMP) over the long term.
- To identify, quantify, and develop implementable strategies for mobilizing potential financing sources from diverse mechanisms (e.g., Payments for Ecosystem Services [PES], carbon credits, eco-tourism, Corporate Social Responsibility [CSR], blended donor funding, green bonds, results-based climate finance, ecosystem-based fiscal instruments such as TAPE/TAKE, and allocated components of regional and national budgets, including electricity tax shares and revenue-sharing from export commodities such as palm oil, coffee, and cocoa).

#### **IV. Consultant’s Tasks and Deliverables**

This consultancy service will comprise 3 (three) main activities:

1. Initial assessment and alignment of the work plan and Alignment of the Framework
2. Financial Needs Assessment (FNA) for the protection and integrated management of BTFF.
3. Assessment of the total economic potential of ecosystem services and structuring of financing pathways; and

The details are presented in the following table:

No	Activities	Period of Deliverable	Deliverable	Weight
1.	<p>Initial Assessment and Alignment of the Framework</p> <p>Review of the Integrated Management Plan (IMP), work plans, and existing assessments/feasibility studies.</p> <p>Development of an agreed assessment framework (including Total Economic Value [TEV], Cost-Benefit Analysis [CBA]/Cost-Benefit Effectiveness [CBE], avoided cost, replacement cost, and benefit transfer with local calibration).</p>	Jan 2026 - Feb 2026	<ul style="list-style-type: none"> <li>• The results of the IMP review and preliminary calculations of financing requirements.</li> <li>• The assessment framework for Total Economic Value (TEV), Cost-Benefit Analysis (CBA)/Cost-Benefit Effectiveness (CBE), avoided cost, replacement cost, benefit transfer with local calibration</li> </ul>	20%

No	Activities	Period of Deliverable	Deliverable	Weight
2	<p><b>Financial Needs Assessment (FNA) for BTFE Conservation</b></p> <ul style="list-style-type: none"> <li>• Estimate the portfolio costs of IMP programs (CAPEX/OPEX) over a 5–10-year horizon, including operational costs for the intermediary institution (BLUD).</li> <li>• Develop cash flow profiles, unit costs, and life-cycle operation and maintenance (O&amp;M) costs.</li> <li>• Assess the financing gap compared to current allocations from various sources.</li> </ul>	Feb – Mar 2026	<ul style="list-style-type: none"> <li>• The calculated portfolio costs of IMP programs (CAPEX/OPEX) over a 5–10-year horizon, including operational costs for the intermediary institution (BLUD).</li> <li>• Cash flow profiles, unit costs, life-cycle operation and maintenance (O&amp;M) costs.</li> <li>• The estimated financing gap compared to current allocations from various sources</li> </ul>	40% Rp. 101,388,000,
3	Assessment of the total economic potential of ecosystem services and structuring of financing pathways	Apr-June 2026	<ul style="list-style-type: none"> <li>• The results of identification, quantification, and implementable strategies to maximize the mobilization of potential financing sources from various mechanisms (e.g., Payments for Ecosystem Services [PES], carbon credits, eco-tourism, Corporate Social Responsibility [CSR], blended donor funding, green bonds, results-based climate finance, ecosystem-based fiscal instruments such as</li> </ul>	40% Rp. 101,388,000,

No	Activities	Period of Deliverable	Deliverable	Weight
			<p>TAPE/TAKE, and allocated components of regional and national budgets, including electricity tax shares and revenue-sharing from export commodities such as palm oil, coffee, and cocoa).</p> <ul style="list-style-type: none"> <li>• The estimated current values, future projections under different scenarios, and risk/uncertainty mitigation measures for optimizing financing sources.</li> <li>• Financing pathways that integrate diverse funding sources and innovative mechanisms from both public and private sectors, based on the calculations and findings of this study.</li> <li>• Strategic and tactical steps for mobilizing funds (revenue generation) from diverse sources and for channeling these funds in a planned transparent and accountable manner</li> </ul>	
<b>TOTAL FEE</b>				<b>Rp. 253,470,000</b>

### **V. Technical Guidance**

The primary contact for any contract-related inquiries will be the Sustainable Finance Manager. The selected consultant will receive technical guidance from experts at YKI, the Sustainable Finance team, the Investment team, YKI's field team in the Sundaland Eco Region, as well as YKI

Program Managers and Directors, to ensure that all tasks, deliverables, and quality standards are achieved on time.

## **VI. Timeline**

The consultants will carry out the assignment within a six-month period, from January 2026 to June 2026.

## **VII. Qualification and Experience**

Prospective candidates must meet the following minimum requirements:

### **A. Institution, Organization, or Team Composition:**

- Team Leader
- Team members with proven experience in conservation, investment and sustainable financing for conservation, biodiversity conservation, ecosystem restoration, and community empowerment, including facilitation of community-level discussions.

### **B. Team Leader and Experts:**

- Demonstrated knowledge and experience in conservation, investment and sustainable financing for conservation, biodiversity conservation, ecosystem restoration, and community empowerment, including facilitation of community-level discussions.
- Proven ability and skills in presenting data and analysis.
- Strong communication and organizational skills.
- Experience working in the Batang Toru landscape.
- Expertise in developing agroforestry systems and community-based crop cultivation.
- Knowledge and experience in community-based restoration activities.
- Fluency in Bahasa Indonesia and proficiency in English, both spoken and written.

## **VIII. Evaluation criteria:**

Technical proposal evaluation will be based on the following criteria:

- Technical planning, including approach, methodology, work plan, and timeline (50%).
- Institution Portfolio and qualifications of key personnel (25%).
- Proposed budget (25%).

## **IX. Cost**

The total cost of this activity will be charged to the implementation of the BTFE Protection, Restoration, and Wildlife Corridors Project managed by Konservasi Indonesia:

- Consultancy service fees will be charged to the P&G BTFE donor under Charging Code: 1003027 /P&G-BTFE/A1/40306 and will be subject to income tax in accordance with applicable Indonesian regulations.
- No reimbursement of expenses will be provided.

## **X. Payment terms and conditions**

The consultancy service provider is expected to submit invoices based on the deliverables due, as detailed in the delivery table above (tasks and deliverable). Payment will be processed upon submission of the corresponding invoice by the consultant.

## **XI. Submission Guidelines and Proposal Format**

- Proposals must be submitted in English or Indonesian.
- Each proposal must include the following components:
  - Institutional Profile and Legal Status.
  - Relevant References demonstrating technical qualifications and international experience.
  - Curriculum Vitae (CV) of key personnel who will deliver the consultancy services described in the Terms of Reference.
  - Detailed Budget, providing a clear breakdown of costs.
  - Work Plan, which should specify:
- The methodology and approach for executing each task.
- Tools and techniques for data collection and analysis.
- A comprehensive schedule of activities to be implemented
- All proposals must be submitted online Deadline: Proposals must be submitted no later than January 2<sup>nd</sup>, 2026 at 16:00 WIB.
- Submission Method: Proposals must be submitted online to e-mail to [zfadhli@konservasi-id.org](mailto:zfadhli@konservasi-id.org) cc to [jimansyah@konservasi-id.org](mailto:jimansyah@konservasi-id.org), [ewidyastuti@konservasi-id.org](mailto:ewidyastuti@konservasi-id.org) and [grantcontract@konservasi-id.org](mailto:grantcontract@konservasi-id.org)

**Attachment 3: Cost Proposal Template**

No.	Budget Item	Quantity	Unit	Frequency	Unit	Unit Rate	Sub totals
<b>I</b>	<b>Expert team professional fees</b>						
1.1	Team Leader & Conservation Finance Specialist		Person		man-days		
1.2	Investment Expert		Person		man-days		
1.3	Social economic Expert		Person		man-days		
1.4	Data analysis Expert		Person		man-days		
<b>II</b>	<b>Data collection personnel fees</b>						
2.1	Local Facilitator/Project Assistant		Person		man-days		
<b>3</b>	<b>Operational costs</b>						
3.1	Meeting with Stakeholders		Time		lump sum		
3.2	<b>Travel</b>						
3.2.1	Transport - flight expert team from Consultant Base- BTFE		Time		Person/unit		
3.2.2	Land transport - intercity expert team		Time		day		
3.2.3	FGD facilitator		Time		person/day		
3.3	<b>Accommodation</b>						



No.	Budget Item	Quantity	Unit	Frequency	Unit	Unit Rate	Sub totals
3.3.1	Expert team		Time		Person night		
3.4	<b>Meals/Perdiem</b>						-
3.4.1	Expert team		Time		person/day		
3.4.2	FGD Facilitator		Time		person/day		
<b>4</b>	<b>Tax - PPh 23 (2%)</b>						
	<b>Total Budget</b>						