

[Instructions for users: Ensure any applicable donor requirements are incorporated into the RFP. Complete the blue fields and delete instructions.]

Request for Proposals

Title: Konsultan Teknis Penyediaan Mooring

RFP No: 003/VI/09/2025

Date of Issuance: 9th, June 2025

1. Background

Konservasi Indonesia has supported Raja Ampat Mooring System (RAMS) from the initiation stage through its governance in the hope RAMS will run well and sustainably to protect coral reefs from the threats of vessel anchoring. As a commitment of multi stakeholders, RAMS is not only providing its hardware but also consisting of its maintenance, repairment, and monitoring for its hardware system as well as sustainable financing. As the continuation of Konservasi Indonesia's support for RAMS after the deployment of 2 pilot units for RAMS, Konservasi Indonesia will install another 8 new units for RAMS with the scheme of service agreements with Consultant.

2. Project Overview

Terumbu Karang Sehat Indonesia (TeKSI) funded by Global Fund for Coral Reefs (GFCR) aims to ensure the long-term effective protection of priority coral reefs and associated ecosystems in initial site priorities of the Bird's Head Seascape (BHS) and East Sumba in the Lesser Sunda Seascape (LSS). Through the third intervention: Accelerating installations and operations of RAMS, TeKSI aims to reduce further vessel anchoring damage to reefs by advancing the design, legislation and formal adoption of mooring network infrastructure and associated public-private management and fee-based systems in Raja Ampat. To accelerate RAMS, KI through TeKSI will support installation of 8 unit moorings at the priority area as agreed on with the MPAs Manager in MPA of Dampier Strait, Fam Island, and/or South Misool.

3. Terms of Reference, Deliverables and Deliverables Schedule *(This may be included here or as an attachment to the RFP, particularly if the terms of reference is quite long (See Attachment 2))*

4. Submission Details

- a. Deadline. Proposals must be received no later than **7th, July, 2025 by 5 pm GMT+9 (Papua Time)**. Late submissions will not be accepted. Proposals must be submitted via email to (grantcontractid@konservasi-id.org) , (langgorowati@konservasi-id.org) (mkasmidi@konservasi-id.org). All proposals are to be submitted following the guidelines listed in this RFP.
- b. Validity of bid. 120 days from the submission deadline
- c. Clarifications. Questions may be submitted to (grantcontractid@konservasi-id.org) (langgorowati@konservasi-id.org) (mkasmidi@konservasi-id.org).by the specified date and time in the timeline below. The subject of the email must contain the RFP number and title of the RFP. KI will respond in writing to submitted clarifications by the date specified in the timeline below. Responses to questions that may be of common interest

to all bidders will be posted to the KI website and/or communicated via email.

- d. Amendments. At any time prior to the deadline for submission of proposals, KI may, for any reason, modify the RFP documents by amendment which will be posted to the KI website and/or communicated via email.

5. Minimum Requirements

- a. Experienced in designing, developing, installing, and maintaining mooring buoys for recreational vessels (Liveaboard, yacht, etc.) for more than 10 years, preferably those who have experience working in Marine Protected Areas (MPA).
- b. Experienced working with both national and regional governments to meet standard specifications.
- c. Detail-oriented and prioritize completing tasks within deadlines.
- d. Experienced working or interacting with recreational vessel owners and the tourism industry.
- e. Able to work and communicate well and closely with Multi Stakeholders including and not limited to Konservasi Indonesia, KKP Managers, Harbor Masters, Navigation Districts, Local Governments, and the National Government.
- f. Have an understanding and concern for Marine Protected Areas (MPA), Marine Health and Safety for recreational/tourist vessels.
- g. Have an understanding of regulations related to moorings and MPA.
- h. Preferably those who have experience working in Papua, especially Raja Ampat and are able to demonstrate an understanding and respect for Papuan Customary Values.

6. Proposal Documents to Include

- a. Signed cover page on bidder's letterhead with the bidder's contact information.
- b. Signed Representation of Transparency, Integrity, Environmental and Social Responsibility (Attachment 1)
- c. Technical Proposal.
 - i. Corporate Capabilities, Experience, Past Performance, and 3 client references. Please include descriptions of similar projects or assignments and at least three client references.
 - ii. Qualifications of Key Personnel. Please attach CVs that demonstrate how the team proposed meets the minimum requirements listed in section 5 (Minimum Requirements).
 - iii. Technical Approach, Methodology and Detailed Work Plan. The Technical Proposal should describe in detail how the bidder intends to carry out the requirements described in the Terms of Reference ([indicate Section 3 or Attachment 2](#)). ([Add specific requirements needed in the Technical Proposal here. Include page limit if appropriate](#))
- d. Financial Proposal. Offerors shall use the cost proposal template ([Attachment 3](#)).

- 7. Evaluation Criteria** In evaluating proposals, KI will seek the best value for money considering the merits of the technical and costs proposals. Proposals will be evaluated using the following criteria:

[\(The evaluation table below is a sample only. Add to or adjust the Evaluation Criteria below and associated scoring to fit the assignment. Adjust the scoring to match your needs. It should be as](#)

detailed as needed to ensure the best proposal is selected. It may include for example, evaluation of individual personnel qualifications, specialized knowledge, etc.

Proposals will be evaluated **ONLY** against the Evaluation Criteria in the RFP (no other evaluation criteria may be considered for selection).

Evaluation Criteria	Score (out of 100)
Is the proposed approach and methodology appropriate to the assignment and practical in the prevailing project circumstances?	20%/Max points
Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation to the project?	15%/Max points
Does the bidder's past performance demonstrate recent proven experience doing similar work?	30%/Max points
Does the bidder and the proposed personnel have the specific technical expertise for the assignment?	15%/Max points
Cost: Costs proposed are reasonable and realistic, reflect a solid understanding of the assignment.	20%/Max points

8. Proposal Timeline (Please add other solicitation events to this timeline if applicable such as interviews or demos).

RFP Issued	09 th of June, 2025
Clarifications submitted to KI	7 th of July, 2025
Clarifications provided to known bidders	17 th of June, 2025
Complete proposals due to KI	07 th of July 2025
Final selection	17 th of July, 2025

9. Resulting Award KI anticipates entering into an agreement with the selected bidder by **1st of August, 2024**. Any resulting agreement will be subject to the terms and conditions of KI's Services Agreement. A model form of agreement can be provided upon request.

This RFP does not obligate KI to execute a contract, nor does it commit KI to pay any costs incurred in the preparation or submission of the proposals. Furthermore, KI reserves the right to reject any and all offers, if such action is considered to be in the best interest of KI. KI will, in its sole discretion, select the winning proposal and is not obligated to share individual evaluation results.

10. Confidentiality All proprietary information provided by the bidder shall be treated as confidential and will not be shared with potential or actual applicants during the solicitation

process. This includes but is not limited to price quotations, cost proposals and technical proposals. KI may, but is not obliged to, post procurement awards on its public website after the solicitation process has concluded, and the contract has been awarded. KI's evaluation results are confidential and applicant scoring will not be shared among bidders.

11. Code of Ethics All Offerors are expected to exercise the highest standards of conduct in preparing, submitting and if selected, eventually carrying out the specified work in accordance with KI's Code of Ethics [for GCF-funded projects only, add: "and the Green Climate Fund's [Policy on Prohibited Practices](#)"]. Konservasi Indonesia's reputation derives from our commitment to our values: Integrity, Respect, Courage, Optimism, Passion and Teamwork. KI's Code of Ethics (the "Code") provides guidance to KI employees, service providers, experts, interns, and volunteers in living KI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to. Any violation of the Code of Ethics, as well as concerns regarding the integrity of the procurement process and documents should be reported to KI via its Ethics Hotline at www.ci.ethicspoint.com.

12. Attachments:

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility

Attachment 2: Terms of Reference

Attachment 3: Cost Proposal Template

[Attachment X: any other attachments]

Attachment 1: Representation of Transparency, Integrity, Environmental and Social Responsibility

RFP No. XXXXXXXX

UEI Number (if applicable): XXX-XXX-XXX

All Offerors are expected to exercise the highest standards of conduct in preparing, submitting and if selected, eventually carrying out the specified work in accordance with KI's Code of Ethics. KI's Code of Ethics provides guidance to KI employees, service providers, experts, interns, and volunteers in living KI's core values, and outlines minimum standards for ethical conduct which all parties must adhere to. Any violations of the Code of Ethics should be reported to KI via its Ethics Hotline at www.ci.ethicspoint.com.

KI relies on the personal integrity, good judgment and common sense of all third parties acting on behalf, or providing services to the organization, to deal with issues not expressly addressed by the Code or as noted below.

I. With respect to KI's Code of Ethics, we certify:

- a. We understand and accept that KI, its contractual partners, grantees and other parties with whom we work are expected to commit to the highest standards of Transparency, Fairness, and Integrity in procurement.

II. With respect to social and environmental standards, we certify:

- a. We are committed to high standards of ethics and integrity and compliance with all applicable laws across our operations, including prohibition of actions that facilitate trafficking in persons, child labor, forced labor, sexual abuse, exploitation or harassment. We respect internationally proclaimed human rights and take no action that contributes to the infringement of human rights. We protect those who are most vulnerable to infringements of their rights and the ecosystems that sustain them.
- b. We fully respect and enforce the environmental and social standards recognized by the international community, including the fundamental conventions of International Labour Organization (ILO) and international conventions for the protection of the environment, in line with the laws and regulations applicable to the country where the contract is to be performed.

III. With respect to our eligibility and professional conduct, we certify:

- a. We are not and none of our affiliates [members, employees, contractors, subcontractors, and consultants] are in a state of bankruptcy, liquidation, legal settlement, termination of activity, or guilty of grave professional misconduct as determined by a regulatory body responsible for licensing and/or regulating the offeror's business
- b. We have not and will not engage in criminal or fraudulent acts. By a final judgment, we were not convicted in the last five years for offenses such as fraud or corruption, money laundering or professional misconduct.



- c. We are/were not involved in writing or recommending the terms of reference for this solicitation document.
- d. We have not engaged in any collusion or price fixing with other offerors.
- e. We have not made promises, offers, or grants, directly or indirectly to any KI employees involved in this procurement, or to any government official in relation to the contract to be performed, with the intention of unduly influencing a decision or receiving an improper advantage.
- f. We have taken no action nor will we take any action to limit or restrict access of other companies, organizations or individuals to participate in the competitive bidding process launched by KI.
- g. We have fulfilled our obligations relating to the payment of social security contributions or taxes in accordance with the legal provisions of the country where the contract is to be performed.
- h. We have not provided, and will take all reasonable steps to ensure that we do not and will not knowingly provide, material support or resources to any individual or entity that commits, attempts to commit, advocates, facilitates, or participates in terrorist acts, or has committed, attempted to commit, facilitate, or participated in terrorist acts, and we are compliant with all applicable Counter-Terrorist Financing and Anti-Money Laundering laws (including USA Patriot Act and U.S. Executive Order 13224).
- i. We certify that neither we nor our directors, officers, key employees or beneficial owners are included in any list of financial or economic sanctions, debarment or suspension adopted by the United States, United Nations, the European Union, the World Bank, or General Services Administration's List of Parties Excluded from Federal Procurement or Non-procurement programs in accordance with E.O.s 12549 and 12689, "Debarment and Suspension". [\[Include additional sanctions lists of the country of a public donor, if required by the donor.\]](#)

Name:

Signature: _

Title: _

Date: _

Attachment 2: Terms of Reference (should include Deliverables table and schedule)

Terms of Reference
JASA PENGADAAN 8 UNIT MOORING TAMBAHAN

Waktu	:	1 Agustus 2025 – 30 April 2027 (20 Bulan)
Pembiayaan	:	Disesuaikan dengan penawaran (Hardware, Deployment, and Inspection/Maintenance)
Cost Centre	:	1002574 // GFCR-BHSTOURISM // A.2.3.1 // 40310
Counterparts	:	1. Lindasari Anggorowati, TEKSI Program Lead, Konservasi Indonesia 2. Meidiarti Kasmidi, Raja Ampat Program <i>Manager</i> , Konservasi Indonesia

1. Latar Belakang

Raja Ampat memiliki potensi sumber daya alam terutama pada ekosistem terumbu karang karena 75% spesies dari Terumbu Karang Dunia dapat ditemukan di Raja Ampat. Kekayaan tersebut dikelola melalui skema pengelolaan kawasan konservasi perairan dan telah memberikan manfaat bagi masyarakat dalam sektor perikanan dan pariwisata. Salah satu tantangan besar di Raja Ampat adalah pertumbuhan sektor pariwisata yang tinggi, termasuk meningkatnya kunjungan wisatawan melalui moda transportasi laut seperti kapal wisata (LOB dan Yacht). Kehadiran kapal wisata dalam jumlah banyak dipandang baik dari sisi ekonomi namun kurang baik dari sisi ekologi karena kondisi berisiko mengancam keberlanjutan ekosistem terumbu karang dan spesies penting akibat kegiatan lego jangkar. Pada tahun 2017, berlatas belakang dari kandasnya Kapal MV. Caledonian Sky di terumbu karang area Selat Dampier, diusung solusi untuk meminimalisasi kerusakan ekosistem terumbu karang akibat kapal wisata melalui fasilitas mooring atau sistem tambat labuh kapal yang disebut sebagai RAMS atau Raja Ampat Mooring System. RAMS merupakan satu komitmen inisiasi pemerintah daerah yang didukung oleh beberapa stakeholder kunci dengan tidak hanya menyediakan mooring tapi juga menyediakan sistem yang meliputi perawatan, perbaikan, pemantauan dan pendanaan berkelanjutan. Konservasi Indonesia ikut terlibat sejak tahap awal inisiasi dan secara konsisten memberikan dukungan terhadap proses RAMS bersama mitra dan hingga saat ini telah sampai pada tahap membangun tata kelola RAMS sehingga dapat berfungsi efektif.

Para Ahli berpendapat bahwa Kabupaten Raja Ampat membutuhkan 170 fasilitas mooring untuk dapat efektif melayani kapal wisata dalam meminimalisasi risiko kerusakan terumbu karang. Saat ini, RAMS telah memiliki 2 fasilitas labuh tambat untuk kapal wisata maksimal 750 GT yang dipasang pada 7-8 Juni 2024 sebagai tahap awal. Konservasi Indonesia (KI) berkomitmen memberikan dukungan lanjutan berupa pemasangan 8 unit mooring tambahan pada tahun 2025 – 2027 sehingga diperlukannya Jasa Pengadaan Mooring yang sesuai dengan mekanisme dan spesifikasi RAMS yaitu diawasi dan disetujui oleh pengawas teknis untuk memastikan agar dapat berfungsi dengan baik dan aman serta tergabung dalam sistem pengelolaan RAMS. Lokasi pemasangan mooring mengikuti rencana serta

hasil koordinasi Pengelola Kawasan Perairan di Kepulauan Raja Ampat yang diprioritaskan di Kawasan Konservasi Daerah Area Selat Dampier, Kawasan Konservasi Daerah Kepulauan Fam, dan Kawasan Konservasi Daerah Kepulauan Misool (Misool Selatan).

2. TUJUAN

Pekerjaan ini akan meliputi penyediaan, pemasangan, serta melakukan inspeksi dan perawatan rutin 8 unit mooring RAMS yang dapat digunakan sebagai satu kesatuan dengan RAMS.

Ekspektasi pekerjaan konsultan:

- Menyediakan sistem dan desain mooring buoy yang sesuai standard peralatan laut yang ramah terhadap ekosistem terumbu karang dan aman bagi kapal wisata dengan umur pakai yang panjang dan efektif secara pembiayaan pengadaan dan perawatan.
- Menyediakan *hardware* 8 unit Mooring Buoy sesuai kebutuhan dan kesesuaian RAMS (spesifikasi RAMS terlampir).
- Pengambilan Data awal (Ronah Awal) setelah pemasangan terkait kondisi biofisik dan ekosistem dasar perairan di sekitar lokasi penempatan Mooring Buoy.
- Melakukan pemasangan/*deployment* 8 unit Mooring Buoy sesuai lokasi kebutuhan yang disepakati oleh pihak KI, pengelola RAMS dan pengawas teknis yaitu Disnav dan KUPP.
- Melakukan inspeksi dan perawatan rutin setiap 6 bulan sekali sebanyak minimal 3 kali setelah 8 unit Mooring Buoy terpasang sesuai kebutuhan dan kesesuaian RAMS.

3. Tugas & Output

No	Deliverable / Bukti Verifikasi	Aktivitas	Target Waktu Penyelesaian	Nilai
1.	Workplan dan technical design mooring	Presentasi Workplan, rencana spesifikasi/daftar sertifikasi hardware yang akan digunakan, dan Proposal kepada tim KI, Pengelola Kawasan, dan Pengawas Teknis. <u>Catatan:</u> Pembayaran 30% di muka diperlukan untuk membantu konsultan melakukan pekerjaan awal (desain mooring, daftar pembelian sesuai spesifikasi dan sertifikat alat, produk, pemesanan dan pembelian peralatan)	Agustus 2025	30%
2.	Pengadaan Hardware	<i>Hardware</i> beserta sertifikatnya yang telah mendapat persetujuan dari KI, Pengelola Kawasan, dan Pengawas Teknis dipesan dan tiba di Sorong untuk dapat dicek sesuai prosedur RAMS sebelum dilakukan perakitan di Sorong. Diinformasikan kepada KI untuk dapat dilakukan pengecekan fisik jika dibutuhkan.	Oktober 2025	10%
3.	Perakitan Hardware	<i>Hardware</i> telah selesai dirakit dan bila diperlukan dapat dicek sesuai prosedur RAMS sebelum dilakukan pemasangan/ <i>deployment</i> .	Oktober 2025	10%
4.	Pemasangan/ <i>Deployment</i> Mooring	8 unit mooring dipasang di lokasi yang telah disepakati bersama Pengelola Kawasan	November 2025	15%

No	Deliverable / Bukti Verifikasi	Aktivitas	Target Waktu Penyelesaia n	Nilai
5.	Inspeksi dan Perawatan Rutin Pasca Pemasangan Mooring.	Dilakukan inspeksi dan perawatan ke-1 setelah 6 bulan pemasangan serta pelaporan kepada KI, Pengelola, dan Pengawas Teknis	Mei 2026	10%
		Dilakukan inspeksi dan perawatan ke-2 setelah 12 bulan pemasangan serta pelaporan kepada KI, Pengelola, dan Pengawas Teknis	November 2026	10%
		Dilakukan inspeksi dan perawatan ke-3 setelah 18 bulan pemasangan serta pelaporan kepada KI, Pengelola, dan Pengawas Teknis	April 2027	15%
T O T A L				100%

4. Arahan Teknis

Konsultan akan dapat arahan teknis dari Meidiarti Kasmidi, Program Manager Raja Ampat, Konservasi Indonesia dan Lindasari Anggorowati, TEKSI Program Lead, Konservasi Indonesia.

5. Waktu

01 Agustus 2025 – 30 April 2027 (20 bulan).

6. Budget

Anggaran disesuaikan penawaran dan kesepakatan kerja sama dengan KI dengan rincian anggaran termasuk biaya fee konsultan, pengadaan, pemasangan, serta pemantauan dan perawatan rutin setiap 6 bulan sekali setidaknya sebanyak 3 kali dan termasuk pajak.

7. Kualifikasi

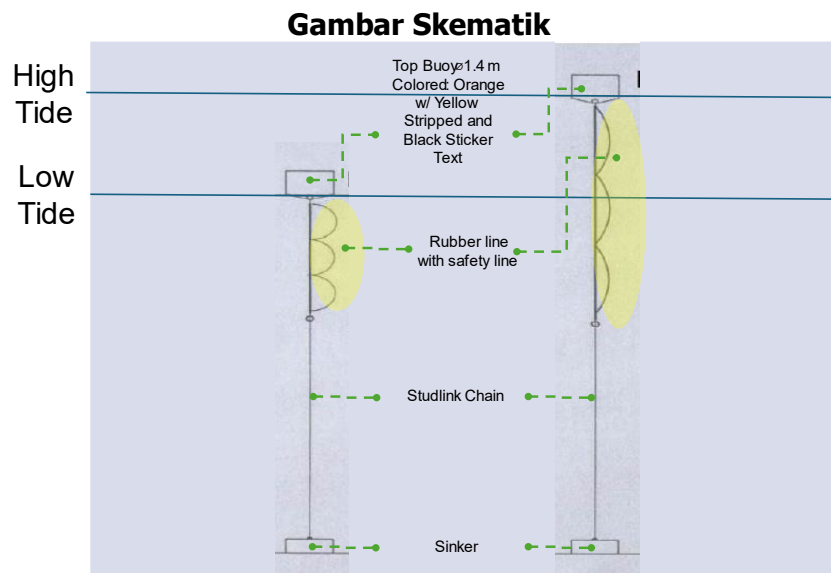
- a. Memiliki pengalaman dalam membuat rancangan, mengembangkan, memasang, dan merawat fasilitas labuh tambat/mooring buoy untuk kapal rekreasi/kapal wisata (seperti LOB, yacht, dsb) setidaknya 10 tahun, dan lebih disukai berpengalaman bekerja di Kawasan Konservasi dan/atau area pariwisata.
- b. Memiliki pengalaman bekerja dengan pemerintah baik pemerintah nasional dan pemerintah daerah dalam memenuhi spesifikasi standard.
- c. Berorientasi detil dan memiliki prioritas menyelesaikan pekerjaan sesuai tenggat waktu pengerjaan.
- d. Memiliki pengalaman bekerja dengan pemilik kapal rekreasi dan industri wisata.
- e. Mampu bekerja dan berkomunikasi dengan baik dan secara dekat kepada para pihak termasuk dan tidak terbatas kepada Konservasi Indonesia, Pengelola Kawasan, KUPP, Distrik Navigasi, Pemerintah Daerah, dan Pemerintah di Tingkat Kementerian.
- f. Memiliki pemahaman dan kepedulian terhadap Kawasan Konservasi Perairan, Kesehatan Maritim, dan Keselamatan terhadap Kapal Rekreasi/Wisatawan.
- g. Memiliki pemahaman terhadap aturan/kebijakan terkait mooring dan Kawasan Konservasi.
- h. Menjadi nilai tambahan apabila memiliki pengalaman bekerja di Papua dan memperlihatkan pemahaman serta rasa hormat terhadap nilai dan praktik atas budaya Papua.

8. Pembayaran

Konsultan diharapkan untuk mengirimkan deliverable dan invoice sesuai atau sebelum tanggal yang disebutkan di deliverable table di atas. Kalau ada yang perlu diubah dari tabel deliverable di atas, harus disetujui oleh konsultan dan KI sebelumnya dan secara tertulis.

9. Spesifikasi Mooring Buoy

Mooring Buoy digunakan untuk kapal rekreasi (seperti LOB dan Yacht) dengan **kekuatan mooring untuk akumulasi maksimal 750 GT kapal rekreasi dengan: sistem desain dan bahan yang aman bagi kapal wisata, memudahkan untuk kapal melakukan tambatan secara mandiri, serta aman bagi ekosistem dan mega fauna perairan laut Kawasan Konservasi** terutama bagi terumbu karang di sekitar lokasi mooring buoy dan biota laut. Berikut kami berikan hanya gambar skematik spesifikasi hardware yang dapat calon Konsultan usulkan dan improvisasi sesuai keahlian teknis calon Konsultan untuk mendapatkan **sistem dan desain yang sesuai standard peralatan perairan laut, memiliki umur pakai yang Panjang, dan memiliki pembiayaan yang efektif dalam pemasangan dan perawatan.** Kedalaman pemasangan mooring di kedalaman antara 10 - 70 meter di bawah permukaan laut dan substrat dasar laut dapat berupa pasir, lumpur, dan batu.



- a. Top Buoy berdiameter 1,4 meter bermaterial PolyEthylene sehingga memiliki umur pakai yang Panjang dengan warna Oranye bergaris Kuning sehingga dapat mudah terlihat dari jauh di perairan dengan Tulisan Berwarna Hitam. Pada Top Buoy wajib untuk terpasang lampu bertenaga solar dan dialokasikan untuk adanya potensi pemasangan alat data logger kondisi perairan.
- b. Sistem dapat diusulkan menggunakan rantai studlink, tali yang dianyam, atau material lain yang diusulkan agar memiliki umur pakai yang panjang, efektif dalam perawatan, dan aman bagi ekosistem lau terutama di Kawasan Konservasi. Kami membutuhkan usulan sistem dan ukuran sesuai desain dan perhitungan atas keahlian teknis calon Konsultan.
- c. Sinker/Pemberat kami membutuhkan usulan sistem dan ukuran sesuai keahlian teknis calon Konsultan.

Attachment 3: Cost Proposal Template

The cost proposal must be all-inclusive of profit, fees or taxes. Additional costs cannot be included after award, and revisions to proposed costs may not be made after submission unless expressly requested by CI should the offerors proposal be accepted. Nevertheless, for the purpose of the proposal, Offerors must provide a detailed budget showing major expense line items. Offers must show unit prices, quantities, and total price. All items, services, etc. must be clearly labeled and included in the total offered price. All cost information must be expressed in [\[enter Country Currency\]](#).

If selected, Offeror shall use its best efforts to minimize the financing of any taxes on goods and services, or the importation, manufacture, procurement or supply thereof. If Offeror is eligible to apply for refunds on taxes paid, Offeror shall do so. Any tax savings should be reflected in the total cost.

Cost Breakdown by Deliverable

Deliverable	Price (Lump Sum, All Inclusive)
Insert deliverable 1 from Section 3 or attached TOR	
Insert deliverable 2 from Section 3 or attached TOR	
Insert deliverable 3 from Section 3 or attached TOR	
Insert deliverable 4 from Section 3 or attached TOR	
Insert deliverable 5 from Section 3 or attached TOR	

Cost Breakdown by Cost Component [\(example only\)](#)

Description	Unit of measure (day, month etc)	Total period of engagement	Unit cost/rate	Total Cost for the Period
Consultant 1				
Consultant 2				
Sub-total Personnel				
Travel Costs (if applicable)				
Specification per Mooring cost (if applicable)				
Hardware				
Assembling				
Deployment				
Maintenance				
Other related Costs (please specify)				
Total Cost of Financial Proposal				