

**TERMS OF REFERENCE (TOR)**  
**Sustainable Financing Mechanism for Crown Jewel Papua (CJP) Project**

Position	Consultant for Assesment Sustainable Financing Mechanism for Crown Jewel of Papua (CJP) Project
Contract Duration	Seven-month contract (May to December 2025)
Duty Station	Manokwari, West Papua, with possibility to travel to other CJP locations
Reporting	The consultant will report directly to F. X Adi Saputra, Manokwari Program Manager and Defy Pada, West Papua Conservation Financing Manager
Indicative Budget	To be confirmed

**1. Position Summary**

The consultant is preferably based in Manokwari, West Papua, but also can be from other regions in Indonesia. The consultant will play a key role in developing feasible sustainable financing mechanisms for the Crown Jewel of Papua (CJP) program. The consultant also has the responsibility to forecast the maximum funding required to ensure the sustainable financing of the program. The position requires a highly qualified professional with expertise in sustainable public and private finance, environmental economics, stakeholder engagement and Public and Private Partnership (PPP) initiative with donor's agency and other types of funding mechanism such as grant, CSR, philanthropic, green bond or investments for potential blended financing mechanism to support this initiative. The consultant will be responsible for exploring and designing a robust financing mechanism to ensure ongoing support for conservation and restoration activities within the CJP areas

Key tasks will include assessment of feasible sustainable financing mechanisms for CJP, identity sustainable financing options, develop the CJP sustainable financing roadmap and estimate the cost needed to finance the CJP program for short- and long-term project implementation, through desktop study, in-depth interviews with key/relevant stakeholders/person from the government and private sectors, focus group discussions (FGDs) and/or workshops that aiming for data collection , information and perspectives of the stakeholders. The consultant will also share and present the pre-final results to the CJP management collaboratives and finalize the results/report based on their inputs.

This work is critical to ensuring that the CJP project has the financial resources and institutional support necessary to protect and restore the ecosystem for years to come.

**2. Project Background**

This project focuses on the Crown Jewel of Papua (CJP), a continuous area of 2.3 million hectares that links four IUCN category 1a protected areas covering 911,541 hectares: North Tamberau (368,365 ha), South Tamberau (350,000 ha), Arfak Mountains (68,325 ha), and Bintuni Bay (124,851 ha). The Crown Jewel area covers mostly primary and secondary forest. The landscape is varied, but generally mountainous, with about 1.4 million hectares (two-thirds) of the area having a 25-degree or steeper slope. The Crown Jewel of Papua includes highland rainforests, savannahs, swamplands, and coastal mangroves.

The CJP was developed to build on a government commitment to prioritize conservation while pursuing economic development. In 2019, the West Papua government ratified a governor's decree that declared West Papua a "Sustainable Development Province," colloquially referred to as the "Conservation Province." The regulation notes that the former West Papua province will protect at least 50% of the province's marine area and 70% of the terrestrial area and increase Indigenous rights to natural resource management. The Crown Jewel of Papua is designed to ensure achievement of the terrestrial conservation goal of the Conservation Province declaration.

Konservasi Indonesia was central to the creation of the Sustainable Development Province regulation (also known as the Conservation Province) by the former West Papua government, mandating the protection of 70% of its terrestrial area and 50% of its marine area with improved management by and for Indigenous people. KI worked with the government and partners to revise the Provincial Spatial Plan to allocate nearly 70% of terrestrial area into protected or sustainable development areas. We also aided the provincial government in developing its 20-year Provincial Forestry Plan for West Papua and the long-term forestry plan for the Forest Management Unit in Kaimana. This has laid the foundation for our successful implementation of the Crown Jewel.

To support sustainable development initiatives, in 2015 the local government of West Papua developed several gubernatorial regulations on conservation activities, including the Manokwari Declaration, which was presented at the International Conference on Biodiversity, Ecotourism, and Creative Economics (ICBE). The declaration outlines 14 points related to sustainable development, one of which specifies that at least 70 percent of West Papua's terrestrial area must be protected. Additionally, in 2019, the regional government enacted Regional Special Autonomy Regulation (Perdasus) No. 10 concerning Sustainable Development in West Papua, as well as a regional regulation (Perda) on Spatial Planning for the 2022–2024 period.

However, the government of West Papua is encountering several gaps in implementing biodiversity and terrestrial conservation, including: a) Unsustainable financing for forest management activities, b) Lack of economic capacity and business systems for the community, c) Absence of forest management capacity, d) Weak law enforcement on forest utilization violations, e) Lack of integration between forest area management and community empowerment programs, and f) Poor coordination in database management and repositories.

To address these challenges, Konservasi Indonesia (KI), through the CJP Hampel project, is assisting the government of West Papua with the following interventions:

1. **Developing a collaborative management framework** to ensure functional and synergistic forest area management.
2. **Improving the capacity of forestry authorities and communities** to ensure effective management and enhanced protection of forest areas.
3. **Enhancing community-based forest management and sustainable livelihoods** to reduce threats and deforestation in utilization areas.
4. **Developing an appropriate sustainable financing model** to support long-term forest area management in the Provincial Strategic Area.

In assisting Intervention 4: Developing a sustainable financing model to support forest area management in the Provincial Strategic Area over the long term, we require an individual or a group consultant to conduct a rigorous assessment of sustainable financing mechanisms, roadmaps, and suitable financing models for the sustainability of the CJP project.

### 3. Objective

The primary objectives of the consultancy is to conduct a feasibility assessment of existing sustainable financing mechanism including but not limited to payment for ecosystem services, carbon financing, trust fund, etc., that include in the article 6.8 Paris Agreement and non-market approaches specifically on promoting mitigation and adaption, that can potentially fit and secure long-term funding for the 2,3 million hectares of Crown Jewel of Papua initiatives in the West Papua and South West Papua Province in Indonesia.

### 4. Output

This contract will contribute to Outcome 4 under Hempel Project workplan: Develop a feasible sustainable financing model to support the long-term management of the Crown Jewel of Papua. This assesment will provide potential mechanism/scheme and road map for sustainable financing for CJP that also supported by the government.

### 5. Scope of Work (SoW)

The consultant is expected to carry out the following tasks, but not limmited to:

1. Identify and asses the existings sustainable financing mechanism models in Indonesia and other countries with similar context to support the long-term management of CJP.
2. Identify funding types (grant and investment based) and pathways to secure long-term funding for CJP strategic interventions in the collaborative management framework, from public and private entities i.e through CSR, environmental grants/loans, banks, philanthropy, technical assistance, green bonds or investments, and other financial instruments, including from Government affiliated organizations such as Indonesian Environment Fund (IEF/BPDLH).
3. Stakeholder identification and engagement:
  - o Identify and engage relevant stakeholders from government, private sector, firms, businesses entities and local communities associated with CJP project.
  - o Ensure that the proposed financing mechanism is well integrated into the sustainability of the community, forest and local governance frameworks.
4. Develop the road map for sustainale financing for CJP;
5. Explore funding mechanism with similar context to CJP that aim to estimate the funding neds for sustainability of CJP;
6. Presenting the resuts to the CJP Management collaborative and finalized the report base on inputs
7. Consultation with the CJP Collaboratve management to determine funding option and sustainable financing mechanism that will be use

### 6. Deliverables and Timeline

No.	Activities	Deliverables	Due Date	Payment	Remarks
<b>1</b>	<b>Inception and consultation begin</b>				
	1.1. Finalized activities, approach and timeline	Final activity, timeline proposed and approved by KI's team	Juni 2025	20% from the total awarded contracts	

	1.2. Identify the existing sustainable financing models that is relevant with CJP project both in Indonesia and other countries.	Report of sustainable financing mechanism lessons learned from another similar project to CJP			
<b>2</b>	<b>Stakeholder engagement and consultation</b>				
	2.1. A list and report on relevant stakeholders (government agencies, private sector, firms, communities, and others) that are relevant to the CJP project's financing mechanism.	Stakeholder identified include stakeholder lists, roles, potential contributions, and strategies for ongoing engagement)	Agustus 2025	20% from the total awarded contracts	
	2.2. Conduct consultations with key stakeholders identified.	Report of stakeholder engagement			
<b>3</b>	<b>Assessment of most feasible CJP Sustainable Financing option</b>				
	3.1. Assessment result of the most feasible sustainable financing option for CJP Project. The result has to provide at least five most feasible options and two will be selected as a priority which can be implemented according to the CJP project goals, including short and long-term finance forecasting for CJP project linked to the source of funding	Assessment result is available and presented to the project team and CJP collaborative management	November 2025	40% from the total awarded contracts	
	3.2. Conduct interview with potential stakeholders including BPDH, Ecological Fiscal Transfer (EFT) manager, and other				

	relevant stakeholders from public and private sectors, as well as relevant government partners (National and regional levels of the government)				
<b>4</b>	<b>Develop Road Map of CJP Sustainable Financing</b>				
	4.1. Develop road map of two most feasible sustainable financing option	CJP sustainable financing road map is available	December 2025	20% from the total awarded contracts	
	4.2. Present the Sustainable Financing Roadmaps by include CJP Project Stakeholders and potential implementation	CJP sustainable financing road map is presented to the project team and CJP collaborative management			
	<b>Total</b>			<b>100%</b>	

## 7. Funding

This activity will be funded by Hempel Project Workplan outcome 4 with the charging code: 1002794/HEMPELFND-PAPUA/A1/40317.

## 8. Requirements and Competencies

The successful applicant must demonstrate strong professional competency and hold relevant academic credentials with extensive experience in designing and implementing sustainable financing mechanisms with public and private entities. Specifically, the applicant should meet the following requirements:

- A bachelor's degree in finance, agroforestry, environmental and economic development, public administration, business management. An advanced degree (master's or equivalent) will be an advantage.
- A minimum of five 5 years of relevant professional experience related to public and private finance, investment, and financial modelling.
- Experience working with a diverse range of stakeholders, including government agencies, private sector companies, financial institutions, firms, NGOs, and local communities.
- Experience working in Papua and have proven track record in establishing effective collaboration with local government, NGO's and other stakeholders in the region
- Proven track record of building and managing partnerships that secure long-term funding and institutional support.
- Strong communication and negotiation skills to ensure stakeholder alignment and collaboration.
- Understanding of the legal and regulatory frameworks related to establishing public service agencies, cooperatives or business entity and other sustainable finance structure, in Indonesia.

- Understanding of conservation practices, ecosystem services, and natural resource management, particularly in the context of forest ecosystems.
- Familiar with biodiversity conservation programs, habitat restoration activities, and community-based natural resource management.
- Proficiency in English and Bahasa Indonesia
- Excellent written and verbal communication skills, with the ability to produce clear and concise reports, presentations, and documentation.

## 9. Application Procedure

Interested and qualified applicants should submit the following documents:

1. **Cover Letter:** A brief cover letter (maximum 2 pages) outlining your interest in the consultancy, relevant experience, and how your skills align with the required competencies.
2. **Curriculum Vitae (CV):** A detailed CV of you and your team members highlighting experience in sustainable financing, agroforestry and environmental protection and restoration, and other relevant experiences.
3. **Technical Proposal:** Maximum 4/5 pages describing your approach to fulfilling the Scope of Work, including key methodologies, timelines, and deliverables.
4. **Financial Proposal:** A financial proposal outlining your consultancy fees, and any additional costs required for completing the assignment. Please also send us relevant reports of your previous work on similar projects.
5. **References:** Contact details of two (2) professional references who can speak to your qualifications and commitments to accomplish the assignment.
6. **Submission Method:** All application materials must be submitted via email to [rmandosir@konservasi-id.org](mailto:rmandosir@konservasi-id.org) cc to: [mmongdong@konservasi-od.org](mailto:mmongdong@konservasi-od.org); [fsaputra@konservasi-id.org](mailto:fsaputra@konservasi-id.org); and [grantcontractid@konservasi-id.org](mailto:grantcontractid@konservasi-id.org); with the subject line: Consultant Application – Sustainable Financing for CJP.
7. **Application Deadline:** **25 April 2025 at 16:00 Jakarta time.**
8. **Expected Start Date:** A.S.A.P